



Monday, October 29, 2012

This memorandum is a request for authorization for sole source acquisition of goods and services from Vigilant Solutions based in Livermore CA. Vigilant Solutions is a leading provider of advanced video analytics solutions for law enforcement, advanced security and consumer behavior analysis applications. Furthermore, Vigilant Solutions specializes in diverse PC and DSP based applications of Advanced Video Analytics software and is an innovative developer of video algorithm libraries and video mining technologies. With over 17 years of video imaging expertise in the LPR, semiconductor, and security automation industries Vigilant Solutions has been delivering quality products and service all over the world.

Vigilant Solutions currently provides technology support and ALPR data for the United States' largest private license plate reader (LPR) database available nationwide. Vigilant Solutions currently loads over 42,000,000 license plate records per month of mostly stationary (parked) vehicles from key geographic regions. By the end of 2012, the size of the private LPR network will develop in scans by 300%. Vigilant Video is the only ALPR Company to offer the National ALPR Law Enforcement Sharing Program (NVLS) that is providing ALPR data for Law Enforcement use only. With use of the NVLS program is the industry's first and only ALPR Smart Phone application. No other ALPR vendor has the products and resources that technically meet the type of standards required for such a solution.

We are the exclusive software developer and manufacturer of similar types of ALPR units for agencies like: U.S. Military, SPAWAR Pacific, and many other Military and Law Enforcement Agencies. Vigilant Solutions was recently awarded the bid for the Anaheim Police department consisting of 24 LEA's inside Orange County CA. Every agency is satisfied with the fact that Vigilant Solutions is a sole source vendor. All aspects of our solution are done under our care and control at our factory in Livermore CA. I am sure that you also will be very satisfied with our products.

Lehr Auto Electric is the sole source vendor, on all of the products we offer, for Northern California and Nevada territories.

If you require any additional information please feel free to contact, Randall W. Robison @ 949-350-3486. Email: Randy.robison@vigilantsolutions.com